

## IMPROVED PROFITABILITY AND FINANCIAL POSITION

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*This is a translation of the Swedish interim report. If there should be any discrepancies, the Swedish language version governs.*

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### SECOND QUARTER, APRIL – JUNE 2020

- Net sales decreased by 8.9%, or 9.2% FX adjusted, to MSEK 64.6 (70.8)
- Gross profit decreased by 17.6%, or 17.9% FX adjusted, to MSEK 45.7 (55.5)
- EBIT was MSEK 4.7 (-0.4)
- Earnings after tax was MSEK 2.8 (-0.4)
- Earnings per share was, basic SEK 0.35 (-0.05), diluted SEK 0.35 (-0.05)

### FIRST HALF YEAR, JANUARY – JUNE 2020

- Net sales decreased by 2.3%, or 2.6% FX adjusted, to MSEK 134.0 (137.1)
- Gross profit decreased by 7.9%, or 8.3% FX adjusted, to MSEK 98.0 (106.4)
- EBIT amounted to 4.4 MSEK (-3.7)
- Earnings after tax amounted to 3.2 MSEK (-4.0)
- Earnings per share amounted to, basic SEK 0.41 (-0.50), diluted SEK 0.41 (-0.50)

### IMPORTANT EVENTS

#### DURING THE PERIOD

- Working hours were reduced for more than 120 employees in Sweden and Finland.
- Pay cuts of at least 20 percent were introduced in many parts of the Group.
- Nepa Sweden was downsized with redundancies.
- Nepa Finland received a grant from government agency Business Finland to cover parts of salary costs during Corona.
- The AGM on May 20th elected Katarina Bonde, Martin Burkhalter, and Andreas Bruzelius as new members to Nepa's board of directors.

- Online gambling operator Kidred extends partnership with Nepa on all major markets

#### AFTER THE PERIOD ENDED

- More than 100 employees in Sweden still have reduced working hours whilst employees in Finland are back at full time work.
- Pay cuts implemented during Q2 remain.
- Thomas Berthelsen was appointed as Managing Director of subsidiary Nepa USA.
- Eeva Karhu was appointed as Managing Director of subsidiary Nepa Finland.

## A WORD FROM OUR CEO

Profitability continued to improve in the second quarter according to plan, despite challenging circumstances in the wake of the Corona pandemic. Gross profit is Nepa's most important revenue number and it is defined as net sales less data costs purchased on behalf of clients. Even though gross profit decreased 18 percent to SEK 45.7 (55.5) million, EBITDA increased to SEK 7.1 (1.4) million and EBIT to SEK 4.7 (-0.4) million. This is the first Q2 with positive EBIT since 2016.

The main explanation for the increase in earnings is personnel costs, which decreased by nearly SEK 10 million or 21 percent, compared with the same quarter last year. The reason is measures taken during the quarter. It is also in line with the reduced cost level of approximately SEK 35 million on an annual basis from Q2 as previously communicated.

Although we have scaled back the number of employees, Nepa has the capacity to take on significant volumes of new customer assignments. The profit outcome for the quarter also demonstrates the stability recurring revenues bring. Recurring revenues based on long-term contracts accounted for approximately 64 percent of sales in the first half of the year.

Data purchase costs burden the results with some lag. In the quarter we had a high proportion of data costs from previous quarters with higher contract volumes, in addition to current assignments with high data costs in relation to sales. Our pricing level remains unchanged.

All in all, this means that although the Q2 outcome includes temporary government subsidies totalling SEK 5.7 million, we have adapted the business so that in a normalized market we can show good profitability in the long term.

### The market

It has been a messy quarter which makes it hard to see any trends and draw some definitive conclusions. Deferred and slimmed-down projects of an ad hoc nature are the main reasons why gross profit decreased.

It has not made sense to collect and evaluate data based on customer behaviour given the exceptional situation that has prevailed and partly still prevails. However, it is reasonable to start analysing the changes in consumer behaviour in most industries shortly. The fact that we have not lost any clients is to me a testament to our competitive products and outstanding people.

### A stronger company

In many respects, we are a stronger company today. I am pleased that Katarina Bonde, Martin Burkhalter and Andreas Bruzelius were elected as new board members at the Annual General Meeting in the end of May. Katarina has a long career as CEO and board member of Swedish and American tech companies as well as broad experience in business development. Martin and Andreas bring extensive expertise and experience from the consumer goods and financial industries.

During the quarter, we continued to strengthen our financial position. As of June 30, we had cash and cash equivalents of SEK 56.7 million, which is more than double the amount of the previous quarter-end. The amount includes a temporary loan from the state of SEK 15.3 million in respect of social security contributions, VAT and other taxes.

### Outlook

My most important mission is to bring Nepa back to profitability. In the quarter we proved that we are able to adapt costs quickly and vigorously under very difficult conditions. Although the pandemic is far from over, it creates some breathing space in order to start lifting our gaze. Now it is up to us to take advantage of our strong market position and long experience to further strengthen the opportunities to show profitable growth in the coming years.

P-O Westerlund  
CEO

## THE GROUP

### DEVELOPMENT OF THE GROUP

#### REVENUES

Gross profit decreased in the second quarter by 17.6 percent to kSEK 45,746 (55,522), and 17.9 percent currency adjusted. Net sales decreased by 8.9 percent to kSEK 64,553 (70,841), and 9.2 percent currency adjusted.

For the first half year, gross profit decreased by 7.9 percent to kSEK 97,980 (106,381), and 8.3 percent currency adjusted. Net sales decreased by 2.3 percent to kSEK 133,973 (137,116), and 2.6 percent currency adjusted.

The strongest sales growth during the first half year was in Customer Experience (CX). It was primarily the result of strong growth of one of our products CX Tracker (CX).

In absolute numbers, Finland showed the highest growth, increasing sales by MSEK 2.7 equivalent to 17 percent (MSEK 2.4 or 16 percent growth currency adjusted). That is mainly due to our product Ad & Media tracker.

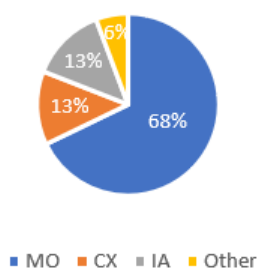
Detailed information about segment are found in note 2 on page 11.

#### EARNINGS

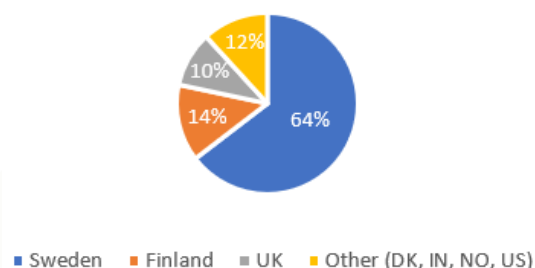
The group's EBIT amounted in the second quarter to kSEK 4 661 (-371) and earnings after tax amounted to kSEK 2 763 (-377).

For the first half year, the group's EBIT amounted to kSEK 4 408 (-3,705) and earnings after tax amounted to kSEK 3 199 (-3,969).

Sales split by solution, Jan-Jun 2020



Sales split by market, Jan-June 2020



## GROUP INCOME STATEMENTS

kSEK	Apr-Jun 2020	Apr-Jun 2019	Jan-Jun 2020	Jan-Jun 2019	Full year 2019
Net sales	64 553	70 841	133 973	137 116	263 061
Other external income	7 577	1 045	9 476	2 695	4 827
	<b>72 130</b>	<b>71 886</b>	<b>143 449</b>	<b>139 811</b>	<b>267 889</b>
Direct costs	-18 807	-15 319	-35 993	-30 735	-61 041
Other external costs	-6 138	-6 865	-12 471	-14 327	-34 395
Personnel costs	-37 369	-47 306	-81 825	-93 045	-183 887
Depreciations	-2 438	-1 816	-4 741	-3 467	-7 546
Other operating costs	-2 717	-951	-4 012	-1 943	-3 940
<b>Earnings Before Interest and Tax</b>	<b>4 661</b>	<b>-371</b>	<b>4 408</b>	<b>-3 705</b>	<b>-22 921</b>
Financial income	126	653	1 493	1 097	2 124
Financial costs	-1 745	-492	-2 390	-622	-1 796
<b>Earnings Before Tax</b>	<b>3 041</b>	<b>-210</b>	<b>3 510</b>	<b>-3 230</b>	<b>-22 592</b>
Tax	-278	-167	-311	-739	-295
<b>Earnings After Tax</b>	<b>2 763</b>	<b>-377</b>	<b>3 199</b>	<b>-3 969</b>	<b>-22 888</b>
Profit attributable to the parent company's shareholders	2 763	-377	3 199	-3 969	-22 888
Number of shares, end of period(pcs.)	7 863 186	7 863 186	7 863 186	7 863 186	7 863 186
Average number of shares during the period(pcs.)	7 863 186	7 863 186	7 863 186	7 863 186	7 863 186
Earnings per share, basic (SEK)	0.35	-0.05	0.41	-0.50	-2.91
Earnings per share, diluted (SEK)	0.35	-0.05	0.41	-0.50	-2.91

## GROUP BALANCE SHEETS

ASSETS (kSEK)	June 30, 2020	June 30, 2019	December 31, 2019
Intangible assets	32 273	30 436	31 618
Tangible assets	376	822	618
Financial assets	1 708	1 014	727
<b>Sum non-current assets</b>	<b>34 357</b>	<b>32 272</b>	<b>32 964</b>
Trade receivables	30 755	36 946	64 004
Tax receivables	3 093	3 758	2 026
Other current receivables	1 887	2 511	2 697
Prepayments and accrued income	15 316	19 643	17 610
Cash and cash equivalents	56 695	35 990	14 629
<b>Sum current assets</b>	<b>107 747</b>	<b>98 848</b>	<b>100 966</b>
<b>TOTAL ASSETS</b>	<b>142 104</b>	<b>131 120</b>	<b>133 930</b>
<b>EQUITY (kSEK)</b>			
Shareholders' equity	1 573	1 573	1 573
Development fund	32 027	29 230	30 892
Other capital contributions	116 034	117 971	116 325
Translation difference	-166	-1 485	-820
Retained earnings incl. net profit for the period	-95 449	-76 933	-97 514
<b>Total equity</b>	<b>54 018</b>	<b>70 355</b>	<b>50 456</b>
<b>LIABILITIES (kSEK)</b>			
Deferred Tax	-	540	540
<b>Total long-term liabilities</b>	<b>-</b>	<b>540</b>	<b>540</b>
Due to customers	16 122	12 825	26 381
Trade payables	21 007	14 795	21 083
Other current liabilities	23 989	8 074	12 197
Accrued expenses, deferred income	26 968	24 531	23 273
<b>Total short-term liabilities</b>	<b>88 086</b>	<b>60 225</b>	<b>82 934</b>
<b>Total liabilities</b>	<b>88 086</b>	<b>60 765</b>	<b>83 474</b>
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>142 104</b>	<b>131 120</b>	<b>133 930</b>
<b>Pledged (kSEK)</b>			
Chattle	14 000	14 000	14 000
<b>Total pledged</b>	<b>14 000</b>	<b>14 000</b>	<b>14 000</b>

## GROUP CASH FLOW STATEMENTS

kSEK	Jan-Jun 2020	Jan-Jun 2019	Full year 2019
<b>Operating activities</b>			
Profit before tax	3 510	-3 230	-22 592
Adjustment of items not included in the cash flow	5 116	3 001	6 091
Income tax paid	-1 918	-2 147	28
<b>Cash flow from operating activities before adjustments of working capital</b>	<b>6 709</b>	<b>-2 376</b>	<b>-16 473</b>
<b>Cash flow from changes in working capital</b>			
Increase (-) / Decrease (+) of current receivables	36 374	3 916	-21 318
Increase (+) / Decrease (-) of current liabilities	5 152	-2 600	20 108
<b>Cash flow from operating activities</b>	<b>48 235</b>	<b>-1 060</b>	<b>-17 683</b>
<b>Investing activities</b>			
Acquisitions/divestments, tangible assets	-22	-325	-394
Acquisitions/divestments, intangible assets	-5 144	-7 700	-12 679
Acquisitions/divestments, financial assets	-1 003	-130	180
<b>Cash flow from investing activities</b>	<b>-6 169</b>	<b>-8 154</b>	<b>-12 892</b>
<b>Financing activities</b>			
Rights issue	-	-6	-6
<b>Cash flow from financing activities</b>	<b>-</b>	<b>-6</b>	<b>-6</b>
Net cash flow for the period	42 066	-9 220	-30 581
Cash and cash equivalents at the beginning of the period	14 629	45 210	45 210
<b>Cash and cash equivalents at the end of the period</b>	<b>56 695</b>	<b>35 990</b>	<b>14 629</b>

## GROUP KEY PERFORMANCE INDICATORS

	Apr-Jun 2020	Apr-Jun 2019	Jan-Jun 2020	Jan-Jun 2019	Full year 2019
Net sales growth rate (%)	-8.9	9.1	-2.3	12.0	8.9
EBITDA (kSEK)	7 099	1 445	9 148	-238	-15 374
EBITDA margin (%)	11.0	2.0	6.8	Neg	Neg
EBIT margin (%)	7.2	Neg	3.3	Neg	Neg
Profit margin (%)	4.7	Neg	2.6	Neg	Neg
Total assets (kSEK)	142 104	131 120	142 104	131 120	133 930
Equity / Assets ratio (%)	38.0	53.7	38.0	53.7	37.7
No. of shares, end of period (pcs.)	7 863 186	7 863 186	7 863 186	7 863 186	7 863 186
No. of shares, average during period (pcs.)	7 863 186	7 863 186	7 863 186	7 863 186	7 863 186
Earnings per share, basic (SEK)	0.35	-0.05	0.41	-0.50	-2.91
Earnings per share, diluted (SEK)	0.35	-0.05	0.41	-0.50	-2.91
Equity per share (SEK)	6.87	8.95	6.87	8.95	6.42
Dividend per share (SEK)	n/a	n/a	n/a	n/a	0.00
No. of employees, average (pcs.)	254	277	262	276	274

### Definitions

<i>Net sales growth rate</i>	<i>Percent of growth in net sales compared to a previous period.</i>
<i>EBITDA</i>	<i>Earnings before interest, taxes, depreciation and amortization.</i>
<i>EBITDA margin</i>	<i>EBITDA as a percentage of net sales.</i>
<i>EBIT margin</i>	<i>EBIT as a percentage of net sales.</i>
<i>Profit margin</i>	<i>Earnings before tax as a percent of net sales.</i>
<i>Equity / Assets ratio</i>	<i>Equity as a percentage of total assets.</i>
<i>Earnings per share</i>	<i>Profit attributable to the parent company's shareholders divided by average number of outstanding shares.</i>
<i>Equity per share</i>	<i>Equity divided by number of outstanding shares.</i>
<i>Dividend per share</i>	<i>Dividend for the period divided by the number of outstanding shares at the time of dividend.</i>
<i>No. of employees, average</i>	<i>Number of FTE's on average during the period.</i>

## PARENT COMPANY

## INCOME STATEMENTS, PARENT COMPANY

kSEK	Apr-Jun 2020	Apr-Jun 2019	Jan-Jun 2020	Jan-Jun 2019	Full year 2019
Other external income	339	385	747	839	2 170
	<b>339</b>	<b>385</b>	<b>747</b>	<b>839</b>	<b>2 170</b>
Other external costs	-697	-656	-1 480	-1 102	-2 552
Personnel costs	-1 030	-2 559	-3 345	-5 260	-8 175
<b>Earnings Before Interest and Tax</b>	<b>-1 389</b>	<b>-2 829</b>	<b>-4 077</b>	<b>-5 523</b>	<b>-8 557</b>
Financial income	451	163	451	335	901
Financial costs	-1	-0	-1	-0	-2
<b>Earnings Before Tax</b>	<b>-939</b>	<b>-2 666</b>	<b>-3 627</b>	<b>-5 188</b>	<b>-7 658</b>
Tax	-	-	-	-	-
<b>Earnings After Tax</b>	<b>-939</b>	<b>-2 666</b>	<b>-3 627</b>	<b>-5 188</b>	<b>-7 658</b>



## BALANCE SHEETS, PARENT COMPANY

ASSETS (kSEK)	June 30, 2020	June 30, 2019	December 31, 2019
Financial assets	87 810	74 393	89 361
<b>Sum non-current assets</b>	<b>87 810</b>	<b>74 393</b>	<b>89 361</b>
Receivables Group companies	988	788	3 569
Tax receivables	453	265	208
Other current receivables	80	31	-
Prepayments and accrued income	173	180	393
Cash and cash equivalents	816	23 180	629
<b>Sum current assets</b>	<b>2 510</b>	<b>24 444</b>	<b>4 799</b>
<b>TOTAL ASSETS</b>	<b>90 320</b>	<b>98 838</b>	<b>94 160</b>
<b>EQUITY (kSEK)</b>			
Shareholders' equity	1 573	1 573	1 573
Share premium reserve	115 020	115 020	115 020
Retained earnings	-25 151	-15 556	-17 201
Net profit for the period	-3 627	-5 188	-7 658
<b>Total equity</b>	<b>87 815</b>	<b>95 849</b>	<b>91 733</b>
<b>LIABILITIES (kSEK)</b>			
Trade payables	230	386	244
Other current liabilities	165	400	391
Accrued expenses, deferred income	2 110	2 203	1 792
<b>Total liabilities</b>	<b>2 505</b>	<b>2 989</b>	<b>2 427</b>
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>90 320</b>	<b>98 838</b>	<b>94 160</b>

Note 1: Changes in equity in summary

THE GROUP (kSEK)	Shareholders' equity	Other capital contributions	Development fund	Translation difference	Retained earnings incl. net profit of the period	Total equity
<b>THE GROUP 2019</b>						
Opening balance of equity January 1, 2019	1 573	117 534	24 253	-597	-67 987	74 776
Net profit of the period	-	-	-	-	-3 969	-3 969
Translation difference	-	-	-	-888	-	-888
Development fund	-	-	4 977	-	-4 977	-
Issuance of warrants	-	443	-	-	-	443
Rights issue	-	-6	-	-	-	-6
<b>Closing balance of equity June 30, 2019</b>	<b>1 573</b>	<b>117 971</b>	<b>29 230</b>	<b>-1 485</b>	<b>-76 933</b>	<b>70 355</b>
<b>THE GROUP 2020</b>						
Opening balance of equity January 1, 2020	1 573	116 325	30 892	-820	-97 514	50 456
Net profit of the period	-	-	-	-	3 199	3 199
Translation difference	-	-	-	654	-	654
Development fund	-	-	1 135	-	-1 135	-
Issuance of warrants	-	-291	-	-	-	-291
<b>Closing balance of equity June 30, 2020</b>	<b>1 573</b>	<b>116 034</b>	<b>32 027</b>	<b>-166</b>	<b>-95 449</b>	<b>54 018</b>
<b>PARENT COMPANY (kSEK)</b>						
	Shareholders' equity	Share premium reserve	Retained earnings incl. net profit of the period	Total equity		
<b>PARENT COMPANY 2019</b>						
Opening balance of equity January 1, 2019	1 573	115 026	-15 998	100 601		
Net profit of the period	-	-	-5 188	-5 188		
Issuance of warrants	-	-	443	443		
Right issue	-	-6	-	-6		
<b>Closing balance of equity June 30, 2019</b>	<b>1 573</b>	<b>115 020</b>	<b>-20 744</b>	<b>95 849</b>		
<b>PARENT COMPANY 2020</b>						
Opening balance of equity January 1, 2020	1 573	115 020	-24 860	91 733		
Net profit of the period	-	-	-3 627	-3 627		
Issuance of warrants	-	-	-291	-291		
<b>Closing balance of equity June 30, 2020</b>	<b>1 573</b>	<b>115 020</b>	<b>-28 778</b>	<b>87 815</b>		

## Note 2: Segment reporting

Nepa's business can be divided into three types of segments; either depending on what the revenue model looks like (revenue type), which solution the revenue stems from, or which country the sales originated from.

In revenue type, we separate projects already sold, either through subscriptions or regular bulk purchases (recurring) and more project-based revenues (ad hoc).

Sales are also split according to the solution used. Nepa's solutions are Marketing Optimization (MO), Customer Experience (CX), Innovation Acceleration (IA) or Other revenues.

Finally, revenue is split by country.

REVENUE TYPE (MSEK)	Jan-Jun 2020	Share	Growth	Jan-Jun 2019	Share
Nepa Group	134.0	100%	-3.1	137.1	100%
Recurring	86.3	64%	6.5	79.8	58%
Ad hoc	47.7	36%	-9.6	57.3	42%
Share of ad hoc from recurring clients	22.3	47%	-13.3	35.7	62%
Share of ad hoc from non-recurring clients	25.4	53%	3.7	21.7	38%
Sales to clients buying both recurring & ad hoc	108.6	81%	-6.8	115.4	84%
Sales to clients buying ad hoc only	25.4	19%	3.7	21.7	16%

Sales of Recurring grew 8.2% to MSEK 86.3 in the first half year 2020. Ad Hoc decreased by 16.8% to MSEK 47.7 MSEK in the period. The goal is to increase the share of sales of Recurring revenues in order to increase profitability.

SOLUTION (MSEK)	Net sales					Gross profit				
	Jan-Jun 2020	Share	Growth	Jan-Jun 2019	Share	Jan-Jun 2020	Share	Growth	Jan-Jun 2019	Share
Nepa Group	134.0	100%	-3.1	137.1	100%	98.0	100%	-8.4	106.4	100%
MO	90.9	68%	-3.2	94.0	69%	62.8	64%	-5.7	68.5	64%
CX	17.6	13%	2.7	14.8	11%	14.5	15%	1.6	12.9	12%
IA	17.9	13%	-0.3	18.2	13%	14.0	14%	-2.2	16.2	15%
Övriga	7.7	6%	-2.7	10.4	8%	6.5	7%	-2.4	8.9	8%
Eliminations	0.0	0%	0.3	-0.3	0%	0.2	0%	0.2	-0.0	0%

In absolute numbers, our CX-solution grew the most in the first half year 2020 (MSEK 1.6 in gross profit). Our CX solution was also our fastest growing solution in relative numbers (12.6% gross profit growth). The goal is to increase the penetration of our solutions to current clients. It provides the benefit for clients with a complete view of their consumers and also gives the right conditions to create growth and profitability for Nepa.

MARKET (MSEK)	Net sales					Gross profit				
	Jan-Jun 2020	Share	Growth	Jan-Jun 2019	Share	Jan-Jun 2020	Share	Growth	Jan-Jun 2019	Share
Nepa Group	134.0	100%	-3.1	137.1	100%	98.0	100%	-8.4	106.4	100%
Sweden	86.6	64%	-1.3	87.9	64%	64.6	66%	-5.5	70.1	66%
Finland	18.4	14%	2.7	15.7	11%	13.7	14%	1.7	12.0	11%
UK	13.2	10%	-5.6	18.8	14%	8.4	9%	-5.4	13.8	13%
All other markets	15.8	12%	1.1	14.7	11%	11.3	11%	0.8	10.5	10%

The markets US, Finland and Denmark grew in the first half year 2020, both in terms of sales and gross profit, while the other markets decreased both in terms of sales and gross profit. The highest percentual gross profit growth was in US (27%) and Finland (14%). The highest percentual decrease in gross profit was in UK (-39%) and India (-17%). Our ambition is to create profitable growth on all markets, where Sweden, Finland and UK are key focus markets.

## THE BUSINESS

### VISION

**To become the world leading data-to-growth company.**

The digital transformation of our society is pushing companies to become more customer centric. The need to listen to and to understand customers has never been more important for business success. Through innovative solutions and software, Nepa facilitates customer-oriented decision making in all parts of Nepa's clients' organizations.

### BUSINESS CONCEPT

Nepa's business concept is to help companies become more customer oriented, by bringing the voice of the consumer into companies' business development and daily decision-making. Nepa combines consumer feedback data with actual behaviour data in order to transform traditional insights into financially quantifiable actions.

### BUSINESS MODEL

Nepa is a ground-breaking growth company within the research industry that offers innovative solutions and software for delivering actionable insights to clients. Nepa has developed automated processes for

continuous data gathering, data analysis and the distribution of actionable insights.

Nepa's sales strategy entails solving client specific business challenges by utilizing proprietary ready-made and scalable analytics modules that support cost effective customization. Nepa's revenues primarily stem from recurring revenues, ranging twelve months. More than 60 percent of the revenues stem from subscription. In addition to that, 60 percent of the ad hoc revenues stem from the same recurring clients

Other revenues stem from solving client specific business challenges, always with the ambition to create a long-term subscription business model and/or to develop highly scalable products that can be applied to other clients and in other industry verticals.

The proprietary platform Consumer Science Platform® is sold as a combination of:

1. A platform license for managing customer feedback with an interface that automatically enriches clients' current IT infrastructure with behaviour data.
2. Standardized products – Consumer Science Platform® Applications Suite.
3. Solving client specific business challenges.

## EVENTS AFTER THE END OF THE QUARTER

Employees in Finland who were previously on short-term leave due to the effects of Corona have returned to full-time work. This have been possible partly thanks to the contribution Nepa Finland received from the authority Business Finland to cover certain salary costs under Corona, and partly because projects in Finland have not been scaled down or postponed to the extent we previously thought would be the case.

We have continued to welcome new customers and have not lost any customers so far.

Thomas Berthelsen was appointed as Managing Director of subsidiary Nepa USA. Eeva Karhu was appointed as Managing Director of subsidiary Nepa Finland.

## ACCOUNTING PRINCIPLES

The Group accounts have been established according to Swedish GAAP (Årsredovisningslagen and Bokföringsnämndens allmänna råd 2012:1 Årsredovisning och koncernredovisning (K3)). The Group consists of the

parent company Nepa AB (publ) and nine subsidiaries, seven of which non-Swedish. Accounting principles and valuation principles correspond to the ones used in the latest annual report.

## RISKS AND UNCERTAINCIES

Nepa faces several business risks and market risks, including the dependency of qualified personnel, the ability to handle growth and technological development.

The outbreak of the Corona virus has caused a dramatic change in sentiment world-wide which may affect clients' willingness to invest.

## AUDITING

This report has not been audited by the company's auditors.

## THE SHARE

The share capital of Nepa AB (publ) amounted, on June 30, 2020, to SEK 1,572,637.20 divided into 7,863,186 shares, each with a nominal value of SEK 0.20.

Nepa AB (publ) is listed on the Nasdaq First North Growth Market stock exchange since April 26th, 2016

under the ticker NEPA. A trading unit consists of onehundredandten (110) shares. All shares are of the same series and have the same voting rights and dividends rights.

### Ten largest shareholders as of June 30, 2020

	Number of shares	Share/Votes
Ulrich Boyer	1,492,624	19.0%
Elementa Fonder	965,724	12.3%
Swedbank Robur Microcap	873,352	11.1%
Fredrik Östgren	712,783	9.1%
Humle Småbolagsfond	673,329	8.6%
P-O Westerlund	426,169	5.4%
Hans Skruvfors	225,000	2.9%
Niclas Öhman	199,669	2.5%
Aktia Nordic Microcap	173,312	2.2%
Unionen	165,744	2.1%
Ten largest shareholders	5,907,706	75.1%
Other shareholders	1,955,480	24.9%
Total number of shares	7,863,186	100.0%

## CERTIFIED ADVISER

Erik Penser Bank is Nepa's Certified Adviser.

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## FINANCIAL CALENDAR

Interim report July 1<sup>st</sup> to September 30<sup>th</sup>, 2020

November 20<sup>th</sup>, 2020

Year-end report 2020

March 19<sup>th</sup>, 2021

## CERTIFICATION

The Board of Directors and the CEO certify that this interim report provides a correct depiction of the Group's and parent company's businesses, financial

position and results, and that it describes the relevant risk factors and uncertainties the company is facing.

*Stockholm, August 21<sup>st</sup>, 2020  
The Board of Directors of Nepa AB (publ)*

*Ulrich Boyer*  
Chairman of the Board

*Katarina Bonde*  
Board member

*Martin Burkhalter*  
Board member

*Andreas Bruzelius*  
Board member

*Fredrik Östgren*  
Board member

*P-O Westerlund*  
Board member, CEO

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*This is a translation of the Swedish interim report. If there should be any discrepancies, the Swedish language version governs. The Swedish version is information that Nepa AB (publ) is obliged to make public pursuant to the EU Market Abuse Regulation. The information was submitted for publication, through the agency of the contact persons set out above, at 08:00 CET on August 21, 2020.*

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